

# Interested in Becoming a Vested Certified Coach?



## Certified Coach Program

The Certified Coach (aka CDA Coach) designation is a prestigious recognition of Certified Deal Architects (CDAs) who possess exceptional expertise and knowledge of both the theory and practice of the Vested methodology and relational contracting practices. The Certified Coach is the 4<sup>th</sup> of five Vested Certification levels. Typically, Certified Coaches are professional deal makers who work on multiple deals in their career and have a wide understanding of Vested in practice. A Vested Certified Coach can evaluate how well a Deal Architect team is architecting their agreement and is expected to lead their organizations or facilitate their clients through an entire Vested process.

## Benefits of Becoming a Certified Coach

CDA Coaches can successfully lead a Sourcing Business Model workshop, interpret Compatibility and Trust Assessment results, perform a Deal Review, and facilitate an organization through a Request for Partner process. CDA Coaches are also part of a tight-knit CDA Community enabling them to continue to evolve their skills through continuous learning of the CDA Community.

## Requirements:

Pre-requisites	Being a current CDA is a prerequisite for becoming a CDA Coach <ul style="list-style-type: none"> <li>• Must complete two Vested Deals, including at least one Certified Vested Deal</li> <li>• Must be enrolled in CDA Coach Program (both 501 and 502 courses)</li> </ul>	
Courses	The following two courses are required to complete to become a Certified Coach: (in addition to completing the seven courses required to become a CDA)	
	<ul style="list-style-type: none"> <li>• 501 <i>Continuing Education</i> online course (includes Standing Neutral, Request for Partner, and Relationship Health Monitoring deep dive modules)</li> </ul>	\$150 annually
	<ul style="list-style-type: none"> <li>• 502 <i>CDA Coach Program</i> online course (includes Delivering a Compatibility and Trust Assessment and Conducting a Deal Review deep dive modules)</li> </ul>	\$500 one-time enrollment
Grading criteria	<ul style="list-style-type: none"> <li>• Pass the quizzes associated with the 501 Continuing Education course and 502 CDA Coach Program course – scoring at least 80% percent or better on each quiz is required</li> <li>• Work with a CDA Coach mentor to complete an initial evaluation using a CDA Coach Soft Skills Assessment to identify gaps in skills with the goal for the CDA Candidate and their CDA Mentor to develop a Training Needs Analysis to close any gaps; the assessment is augmented with input by a client assessment</li> </ul>	
Timeline to pass	There is no required timeline for passing the requirements of a Vested Certified Coach – anyone can move as slowly or quickly as their individual circumstances allow	

**For More Information:** Reach out to Vested faculty ([vestedfaculty@utk.edu](mailto:vestedfaculty@utk.edu)) to answer questions and provide personalized guidance